



Workshop on Sustainable Business Models for NMCAs

8 – 9 February 2024

Joint Workshop organised by EuroGeographics and EuroSDR
Leuven, Belgium

National Mapping and Cadastral Agencies (NMCAs) have an important role, providing geospatial data that are the backbone of social, economic and environmental services of the countries and territories they serve. All geospatial agencies are facing increasing challenges: limited resources, financial constraints, rapid technological advancements and legislative/national obligations, and competition from challengers from alternative providers of tools and services.

For EU NMCAs' players, the European Commission implementing regulation 2023/138 laying down a list of specific high-value datasets and the arrangements for their publication and re-use published¹ in January 2023, has officially ratified the fact that NMCAs are enforced to provide geospatial data as open data no later than June 2026 (June 2024 officially but with an extra two years possible reprieve). This is at a cost to the National Government. *"Open Data is here to stay, more than ever but not without sustainable (co)fundings"* was one of the main shared observations from the survey and the workshop on *Sustainable Open Data Business Models for NMCAs* led jointly by EuroSDR and EuroGeographics in 2021. One of the three further actions identified was to take a step back by studying NMCAs business models in general (cf. report² by Frédéric Cantat, Joep Crompvoets, Carol Agius and Angela Baker – EuroSDR's Official publication – 2022).

EuroSDR and EuroGeographics invite NMCAs, researchers and policy makers to present, discuss and share their experiences during a dedicated workshop in February 2024. This activity seeks to provide an inventory of which Business Models NMCAs have implemented, are implementing or will plan to implement to adapt themselves to complete their assignments:

- Do they have to find extra-funding (e.g. fundings that are not State subsidy for public service charge nor reuse fees)?
- Do they have to alter activities, stopping some activities, to start new ones or to adapt the way they operate others?
- Do they have to build partnerships with new actors?
- How do they manage to integrate new key competences?
- Etc.

Call for proposals/Presentations: If you would like to present at this workshop, please send your abstract to EuroSDR@mu.ie before 12 January 2024.

Venue of the workshop:

KU Leuven, collaborative study room (01.40)
Van Den Heuvelinstituut (108-01)
Dekenstraat 2
3000 Leuven, Belgium

¹ https://eur-lex.europa.eu/eli/reg_impl/2023/138/oj

² <http://www.eurosdrr.net/publications/survey-report-sustainable-open-data-business-models-nmcas-2022>

AGENDA

Thursday 8 February Day 1 10:00 – 17:00 (CET)		
10:00	Opening	Sallie Payne Snell, EuroGeographics & Joep Crompvoets, EuroSDR
10:15	Keynote business models	Jeop Crompvoets, EuroSDR
11:00	Recap from previous workshops	Frédéric Cantat, EuroSDR/NGI France
11:30	From grant-aided geodata producer to major contributor to geocommons: how IGN-France's business and funding model is evolving with the introduction of open data	Clément Godin, NGI France
12:00	<i>Lunch Break</i>	
13:30	Sustainable business models for geospatial data under financial stress	Bert Beentjes and Richard Witmer, Kadaster Netherlands
	Business Models for Open Basic Data in Denmark - based on a strong cooperation across the public sector and with the private sector	Peter Knudsen, Agency for Data Supply and Infrastructure, Denmark
	Investigating the benefits of a pan-European cadastral data strategy	Hara Papadaki, Hellenic Cadastre
15:00	<i>Coffee break</i>	
15:30	Panel Discussion – Business Models for Sustainable NMCA's EuroSDR & Speakers	Facilitator: Joep Crompvoets, EuroSDR
16:30	Questions from the floor	
17:00	End of day 1	

Friday 9 February Day 2 9:25 – 13:00 (CET)		
9:25	Welcome day 2	Joep Crompvoets, EuroSDR
9:30	Keynote business models	Frédéric Cantat, IGN France/EuroSDR
10:00	Collaborative data collection enabling evidence-based decision making and innovation	Jani Kylmäaho, National Land Survey of Finland
10:30	The paradigm shift of open data and the challenge of sustainable funding for open data producers	Ingrid Vanden Berghe, NGI Belgium
11:00	<i>Coffee break</i>	
11:30	Breakout session 2 How can business models help NMCAs face increasing challenges?	Facilitator: Joep Crompvoets, EuroSDR & Frédéric Cantat, IGN France/EuroSDR
12:30	Reporting back from breakouts	
13:00	Conclusion and close	Joep Crompvoets, EuroSDR & Frédéric Cantat, IGN France/EuroSDR