EuroGeographics
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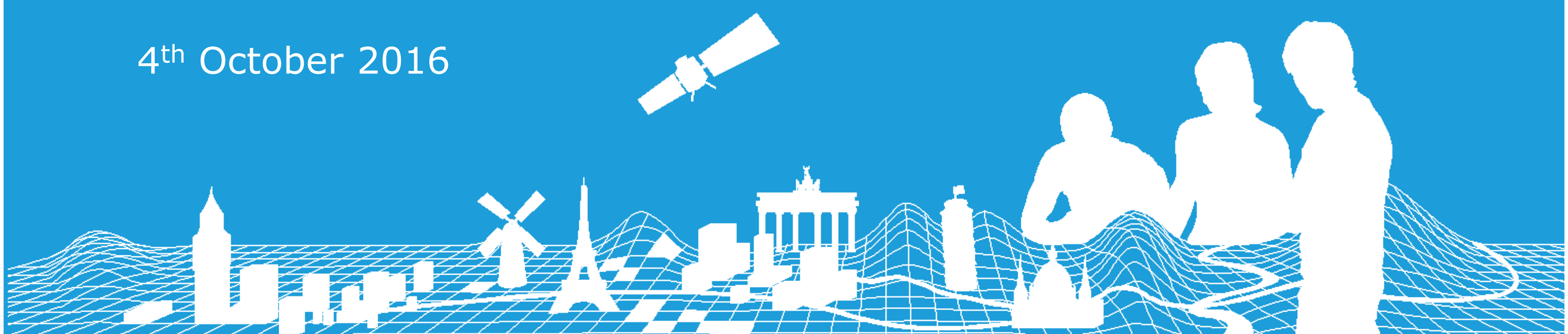
CONNECTING YOU TO THE
AUTHORITATIVE GEO-INFORMATION
FRAMEWORK FOR EUROPE

Formal Business of EuroGeographics

Mick Cory, Secretary General & Executive Director

4th October 2016



Items for Business

1. Approval of the 2017 Operating Plan;
2. Approval of the 2017 Membership Subscriptions;
3. Approval of the 2017 Budget;
4. Election of 5 Management Board Members;
5. Election of the President.

Articles of Association

- The Management Board shall report on the management, submit the balance sheet of the previous year to the approval by the GA and present the next year's budget;
- Each Country with at least one (1) Full Member has three (3) votes;
- Each Country may have up to three (3) Full Members;
- The three (3) votes will be divided amongst the number of Full Members, who shall agree jointly among themselves on the distribution of votes;
- If not otherwise agreed between them, the votes will be divided equally between them.
- Any Full member unable to attend may give in writing a formal power of attorney to another member, or the President, to exercise its voting right.
- Only Full Members who have paid their subscriptions have a voting right;
- Associate Members do not vote – they participate as an observer only.

Procedures

- Voting members will indicate their vote by completing a ballot paper for all votes;
- Ballot papers are colour coded to indicate the number of votes held by the member who is voting;
  - Yellow = 1½ votes
  - Green = 3 votes
- Each voting member has 5 ballot papers - One each for Operating Plan, Membership Subscriptions, Budget, Management Board election and election of the President;
- All items of business require a simple majority, no quorum is required;
- The Secretary General and Executive Director will present the operating plan, management board election and election of the President;
- Angela Matcov, Management Board member will present 2017 Subscriptions and budget;
- There will be an opportunity for questions before votes are cast.

Procedures

- Ettore Poggi (Italy) has been appointed as scrutineer to supervise the voting procedure on behalf of members;
- Two members of the EuroGeographics team will independently count the votes;
- For the election of Board members only the names of the successful candidates will be announced;
- For other items of business the number of votes for, against and abstained for each item of business will be announced;
- All voting results will be recorded in the minutes.

Questions

Items for Business

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The 2017 Operating Plan

- Sets the context within which the Association operates;
- Describes the Association’s response to this environment;
- It builds on our achievements to date;
- Is governed by our Articles of Association;
- Is strongly guided by the EuroGeographics Strategy 2014-2020 (approved by the 2013 General Assembly in Warsaw).

EuroGeographics Strategy 2014-2020

- Purpose
  - to further the development of the European Spatial Data Infrastructure through collaboration in the area of geographic information, and the representation of the EuroGeographics' membership and its capabilities.
- Vision
  - A European society which makes decisions informed by our members' accurate, authoritative and quality-assured land and geo-information data, services and expertise.
- Mission
  - to maintain a network which helps each member to improve their competencies and role; to facilitate access to our member's data, services and expertise; and to provide a strong voice for our members.

EuroGeographics Strategy 2014-2020

Strategic objectives:

1. Provide the voice of our members
2. Develop the network of members
3. Develop the European Location Framework
4. Facilitate access to members’ data and expertise
5. Grow our network of members
6. Ensure that the Association continues to develop its role and has a sustainable future

Operating Context

- Traditional role of NMCAs continues to evolve
- Influence of EU on all members' activities
- Range of international initiatives
  - UN sustainability goals
  - European Digital Single Market
  - Reform of intellectual property
  - Open data
  - Agenda for Jobs and growth
  - Consensus towards harmonisation of data such as INSPIRE
- Wide availability of location information. Spatial no longer special?
- Role of definitive and authoritative geospatial information is even more important
- Technical and technological developments, lower barriers to entry and increased 'competition'
- Public sector reform – demands value for money.

The Association's Response

- Representation
  - Tracks, analyses and responds to policy and legislative initiatives.
  - Will concentrate on achieving sustained funding for European Location Services
  - continued support for UN-GGIM: Europe
- Knowledge Exchange
  - Key component of ExGA and GA
  - 6 KENS – new Copernicus KEN and SBE WG
  - Review will conclude in 2017 (ExGA)
- Products (Economic activity)
  - Focus on maintaining and increasing customer base
  - EU demand for greater geographical coverage
  - Product strategy and plan
  - New production process
- Projects
  - ELF concludes, handover to EG
  - Enter 2-year transitional period
  - Focus on programme to deliver the vision and strategy for operational European Location Service

Future impact of the European Location Services will need to be thoroughly assessed. This suggests the need to review our current strategy.

Financial position

- Currently healthy - Reserves policy;
- Future pressures:
  - Costs managing the transition from the ELF project into the European Location Service (ELS)
  - Substantial investment from reserves towards ELS
  - Other funding not yet secured, but
  - Bid for EC funds under the 2016 CEF Telecom Public Open Data call (Open ELS project)
  - Importance of increasing income from sales of products
- Continued support and commitment of our members is essential to the future sustainability of the Association’s activities;
- Management Board will continue to manage risk;
- Details of the operating budget will follow.

Operational Goals and Actions

1. Provide the voice of our members

- Establish a membership survey;
- Represent members' interests (DSM Digital Single Market: Re-use of public data, Open Data, e-Government and Interoperability;
- Maintain and develop further the integrated tracking and evaluation service for members;
- Deliver a co-ordinated communications programme of activities, to represent, support and promote our members' interests;
- Deliver the UN-GGIM: Europe Secretariat;
- Work with UN-GGIM to advance the status of authoritative geospatial information within Europe.

2. Develop the network of members

- Review of the Knowledge Exchange Networks (KENs);
- Establish Key Performance Indicators;
- Encourage greater use of information gained from the KENs in their interactions as public authorities within national forums;
- Encourage, facilitate and support key strategic partnerships (e.g EuroSDR);
- Strengthen members’ contribution to UN-GGIM, avoiding duplication of effort and maximising the use of resources.

3. Develop European Location Services

- Hand-over from ELF Project Consortium to the ownership of EuroGeographics;
- Developing and begin to implement the ELS programme plan;
- Secure EC funding to support European Location Service;
- Work with the European Institutions for a shared understanding of where the ELS fits into the European policy and services frameworks and discuss the benefits of sustainable funding for the ongoing operations.

4. Develop Association's role and has a sustainable future

- Review the EuroGeographics Strategy 2014-2020, to:
  - reflect the post ELF project era,
  - re-balance resources towards wider membership issues and
  - create the organisational and operational structure for the delivery of ELS.
- Present and manage a balanced budget;
- Meet statutory and audit requirements;
- Maintain the team to implement the operating plan.

5. Facilitate access to members' data and expertise

- Develop a Sales and Customer plan;
- Establish key performance indicators;
- Secure additional customers for EuroGeographics pan-European data and services;
- Fulfil Eurostat requirement;
- Support and enhance our production team.

6. Grow our network of members

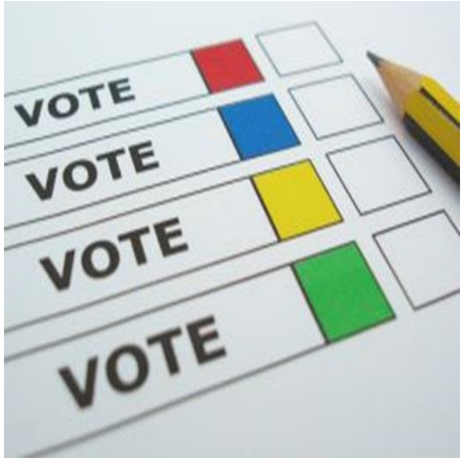
- Create a baseline for our current membership which will allow us to develop a membership strategy focused both on retention and on potential areas for growth;

- Deliver membership benefits that are recognisable and tangible.

Questions

Decision

The Board seeks members' approval for the 2017 Operating Plan in pursuit of the Association's purpose.



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Membership Subscriptions

- Article 8a - *The Association's funds shall be comprised for each financial year, coinciding with the calendar year, of: Member's yearly subscription, which is comprised of a fixed portion and a variable portion.*

- *The total variable amount for each country shall be based on the GDP of that country, reviewed and recalibrated every 5 years…*

As discussed last year……

- The Association was created in 2011, subscriptions for 2016 recalibrated using updated GDP figures.
- Subscriptions are made of a fixed portion and a variable portion depending on the national GDP.
- GDP is based on the World Bank 2014 figures.
- To avoid financial pressure on members the increase was staged across two years - last year 2016, and now this year 2017.

How subscriptions are calculated.....

- A fixed contribution: €6,500 per member from 2016
- A increased total subscription amount: to €903,000 in 2016 and to €950,000 in 2017
- *Of which from the fixed portion* € 396,500.00
  and from the variable portion € 553,500.00

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2017 Budget

		2017 Budget		Revised 2016 Budget
EXPENSES by Operational Category				
Organisational Development	€	37,193.80	€	67,719.22
European Affairs and Representation	€	87,033.73	€	91,542.43
UN-GGIM	€	63,254.95	€	60,596.38
Communications & Membership	€	129,598.00	€	126,045.83
Knowledge Networks	€	115,826.28	€	102,999.75
LOT	€	26,494.74	€	27,476.67
ELS	€	378,843.81	€	52,437.35
EGN	€	1,120.00	€	1,120.00
Sales	€	325,593.87	€	316,290.00
ELF	€	-	€	365,880.97
Management & Administration	€	498,525.82	€	523,049.81
TOTAL	€	1,663,484.99	€	1,735,158.40

2017 Budget

		2017 Budget		Revised 2016 Budget
EXPENSES by Cost Category				
Labour	€	844,198.39	€	784,620.06
Meetings, travel & subs	€	193,500.00	€	182,500.00
Professional Fees	€	36,960.00	€	68,880.00
Marketing & Communication	€	69,960.00	€	62,120.00
Operations Costs	€	219,426.60	€	212,406.60
Products & services	€	20,160.00	€	20,160.00
Project	€	1,120.00	€	126,311.74
Data Supply Fees	€	50,000.00	€	50,000.00
Production Costs	€	228,160.00	€	228,160.00
TOTAL	€	1,663,484.99	€	1,735,158.40

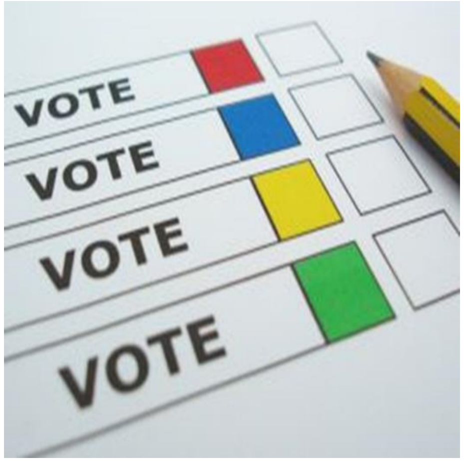
2017 Budget

		2017 Budget		Revised 2016 Budget
INCOME by Source				
Subscriptions	€	**950,000.00**	€	**909,815.37**
Of which from the fixed portion	*€*	*396,500.00*	*€*	*396,500.00*
Of which from the variable portion	*€*	*553,500.00*	*€*	*513,315.37*
Licensing excl. Eurostat Contract	€	**268,381.09**	€	**268,381.09**
Eurostat Contract	€	**414,500.00**	€	**399,500.00**
Bank Interest and currency gain	€	**1,000.00**	€	**1,000.00**
Social Security Exemption	€	**1,250.00**	€	**1,250.00**
TOTAL	€	**1,635,131.09**	€	**1,733,825.45**
RESULT	-€	**28,353.90**	-€	**1,332.95**
TOTAL RESERVES	€	**794,040.20**	€	**822,394.10**

Questions

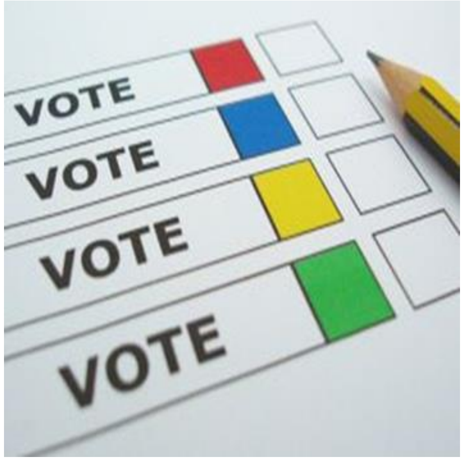
Decision

The Board seeks members' approval for the 2017 Membership Subscriptions in pursuit of the Association's purpose.



Decision

The Board seeks members' approval for the
2017 Budget
in pursuit of the Associations purpose



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Current Management Board

The Appointed Board Members

France - Jean-Philippe Grelot - Treasurer

Germany - Hansjörg Kutterer - Vice President

Great Britain – Andrew Trigg

Elected Board Members

Ingrid Vanden Berghe - President

Angela Matcov

Arvo Kokkonen

Danko Markovinović

Wernher Hoffmann

Igor Vasiliev

End of term

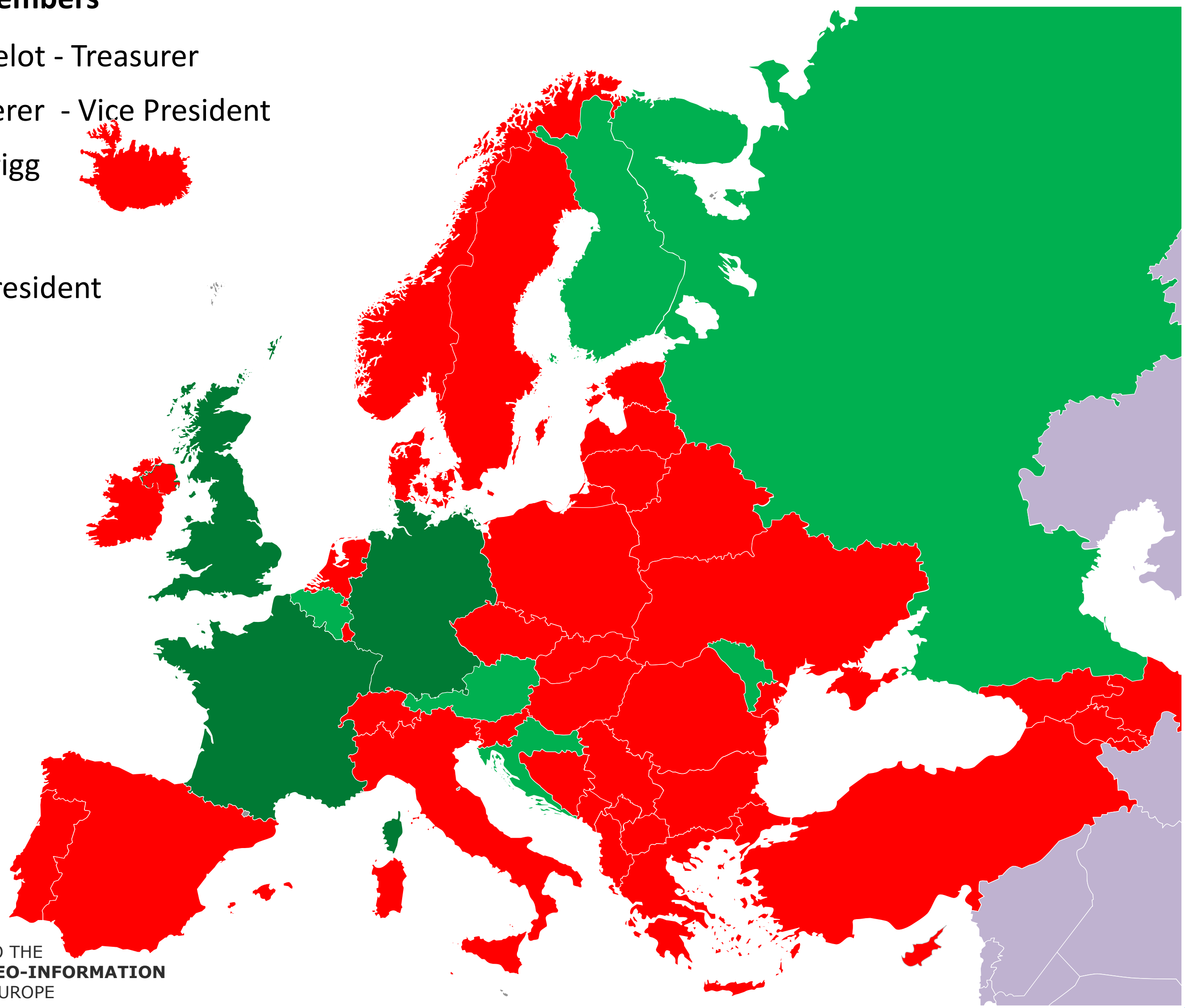
Ingrid Vanden Berghe

Angela Matcov

Arvo Kokkonen

Danko Markovinović

Left – Igor Vasiliev



Election of Management Board members

Appointed Board Members

France – Sylvain Latarget

Germany - Hansjörg Kutterer - Vice President

Great Britain – David Henderson

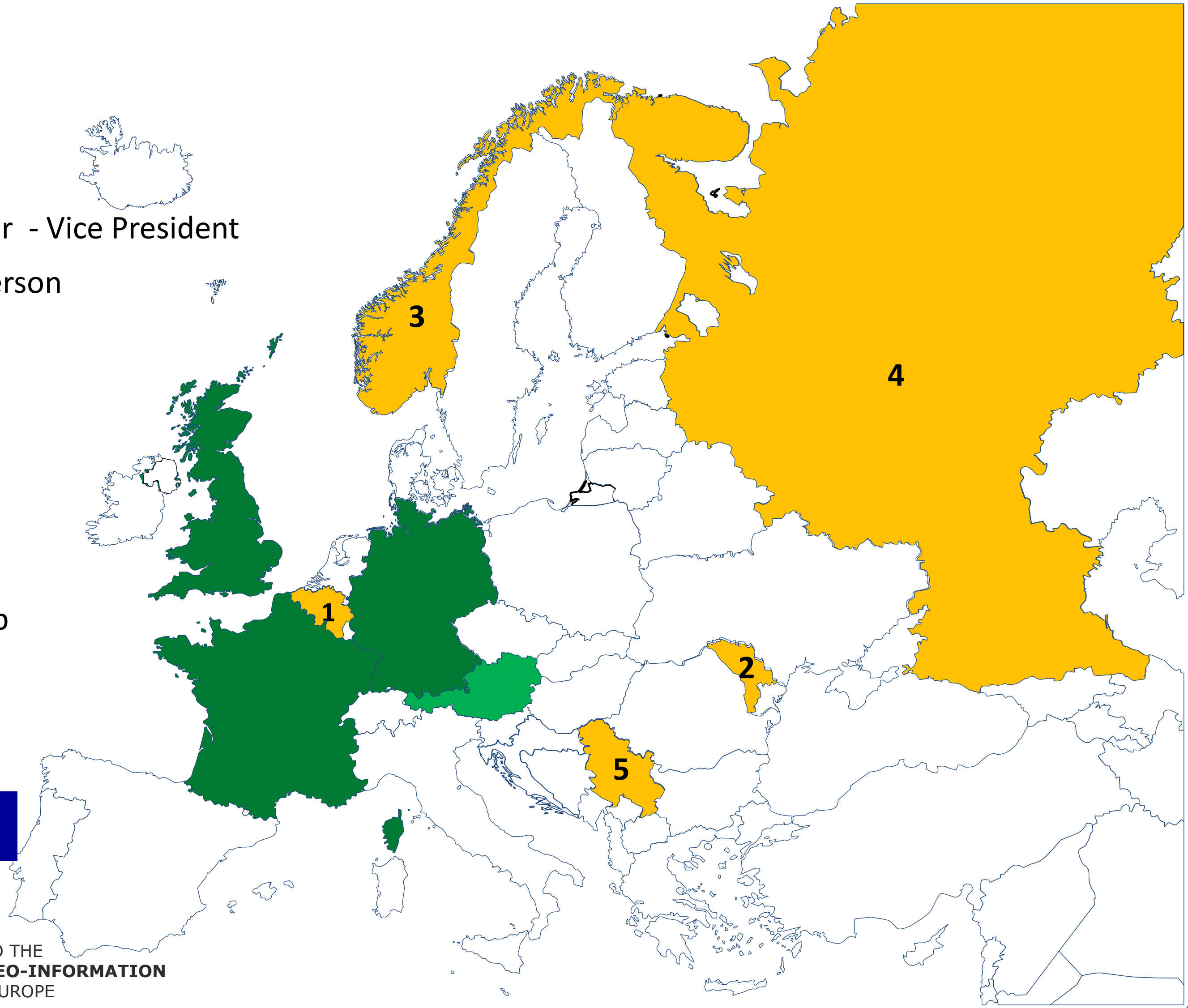
Elected Board Members

Wernher Hoffmann

Candidates for Election

1. Ingrid Vanden Berghe
2. Angela Matcov
3. Anne-Cathrine Frøstrup
4. Konstantin Koltonyuk
5. Darko Vucetic

ONLY 5 to be Elected



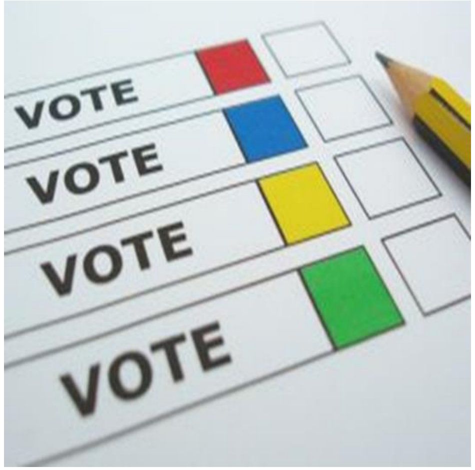
Election of Management Board members

The Management Board candidates are:

- Ingrid H.J. Vanden Berghe - National Geographic Institute, Belgium.
- Anne Cathrine Froestrup – Norwegian Mapping Authority.
- Konstantin Koltonyuk – Rosreestr, Russia.
- Angela Matcov - Agency of Land Relations and Cadastre / State Enterprise ”Cadastru”, Republic of Moldova.
- Darko Vucetic, Republic Geodetic Authority of Serbia.

Questions

Vote to elect five Board Members



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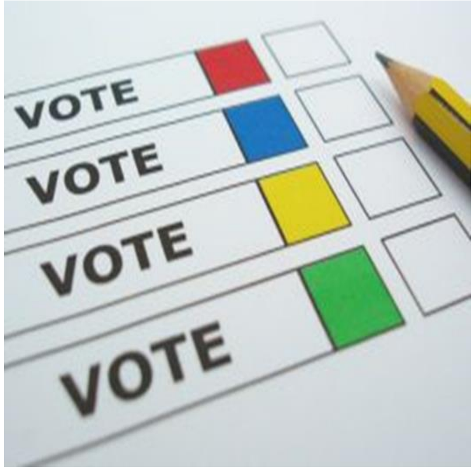
Election of the President

The candidate for EuroGeographics President is:

- Ingrid H.J. Vanden Berghe - National Geographic Institute, Belgium

Questions

Vote to elect the President



UN:GGIM-Europe Secretariat

- Signing of SLA with the Netherlands

Thank you

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